

DATE SUBMITTED 06/13/2018  
 SUBMITTED BY Public Services Dir  
 DATE ACTION REQUIRED 06/20/2018

**Agenda Item No** L-5  
 CITY COUNCIL ACTION (X)  
 PUBLIC HEARING REQUIRED ( )  
 RESOLUTION ( )  
 ORDINANCE 1<sup>ST</sup> READING ( )  
 ORDINANCE 2<sup>ND</sup> READING ( )  
 CITY CLERK'S INITIALS *JS*

**IMPERIAL CITY COUNCIL  
 AGENDA ITEM**

**SUBJECT: DISCUSSION/ACTION: PURCHASE OF EQUIPMENT FOR  
 PUBLIC SERVICES DEPARTMENT**

- 1. APPROVE PURCHASE OF SIGN/MESSAGE BOARDS FROM  
 VER-MAC INC. IN THE AMOUNT OF \$32,940.00**

DEPARTMENT INVOLVED: Public Services

**BACKGROUND/SUMMARY:**

The purchase of message sign boards is budgeted for in the capital improvement projects approved for this year. These boards will be used for traffic control throughout the city.

Three quotes were obtained and Ver-Mac, Inc. is the lowest priced unit. The city has a message board from Ver-Mac in use and staff is well acquainted with the control and operation of the unit.

FISCAL IMPACT: \$32,940.00 Funding source is 08-320-5442 capital improvement project *JS*

STAFF RECOMMENDATION: Council approve purchase of electronic sign boards from Ver-Mac, Inc.

MANAGER'S RECOMMENDATION:

MANAGER'S INITIAL \_\_\_\_\_

**MOTION:**

SECONDED: APPROVED ( ) REJECTED ( )  
 AYES: DISAPPROVED ( ) DEFERRED ( )  
 NAYES:  
 ABSENT: REFERRED TO:



**BILL TO:**

**Isaiah Gonzalez / City of Imperial**  
420 South Imperial Ave.  
Imperial  
CA, 92251  
USA  
IGonzalez@cityofimperial.org

**Ver-Mac Inc**  
1781, Bresse Street  
Quebec City, Quebec  
Canada, G2G 2V2

**SHIP TO:**

**Quote**

Quote date: 06/12/2018  
Valid Until: 07/12/2018  
Quote #: VM61976  
Subject: City of Imperial - Budget

**Ver-Mac Sales Rep: Sandon Button**  
Phone: 949-547-9221  
E-Mail: sandon.button@ver-mac.com

| Product Detail   | Qty | Pricing          | Total              |
|--|-----|------------------|--------------------|
| <b>PCMS-320</b>  | 2   | \$13,500.00      | \$27,000.00        |
| Ver-Mac Mid-Size Full-Matrix Trailer-Mounted Message Sign<br>63" x 98" display panel, 30 x 48 pixels<br>Hydraulic lift<br>3 x 85 watt solar panels, 2 batteries<br>JamLogic Refresh & Alerts<br>V-Touch 2.0 NTCIP Touchscreen Controller, 4G Modem & 10 year cell plan |     |                  |                    |
| <b>OPT-MS-Radar</b>  | 2   | \$1,540.00       | \$3,080.00         |
| Houston Radar  |     |                  |                    |
| <b>OPT-MS-SWZ-Cell-Add</b>   | 2   | \$630.00         | \$1,260.00         |
| Add SWZ cell service for new/existing 4 G Digi Fleet Modem, Non M2M  |     |                  |                    |
| <b>FREIGHT</b>   | 1   | \$1,600.00       | \$1,600.00         |
| per sign   |     |                  |                    |
|  |     | <b>Sub-Total</b> | <b>\$32,940.00</b> |
|  |     | Taxes            | \$0.00             |
|  |     | <b>Total</b>     | <b>\$32,940.00</b> |

**Additional notes:**

**Hitch** (Circle one): 2" Ball / 2" 5/16 / 3" Pintle / Other \_\_\_\_\_

**Plug** (Circle one): 4 pin flat / 7 pin RV style / Other \_\_\_\_\_

**Delivery Type** (circle one): **Dock**: tongues facing door / **Forklift**: tongues facing cab

**Terms & Conditions**

Terms: Net 30 Days

SIGNATURE:

P.O NUMBER:

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# K&K Systems

Systems

# QUOTATION

687 Palmetto Road  
Tupelo, MS 38801  
[www.k-k-systems.com](http://www.k-k-systems.com)

email: [ali@k-k-systems.com](mailto:ali@k-k-systems.com)  
Phone: 662-566-2025  
Fax: 662-566-7123 TollFree: 888-414-3003

Quotation #: Q180406AB-CA-CITYOFIMPERIAL  
Quotation Date: 4/6/2018  
Customer Type: Retail

Customer Contact: ISIAIH GONZALEZ  
Quote Valid: 45 days  
Prepared by: Ali Bingham

| Bill To:                            | Ship To:  |
|-------------------------------------|---|
| Name: Isaiah Gonzalez               | (Update if different than Bill To address)<br>Name: Isaiah Gonzalez |
| Company Name: City of Imperial      | Company Name: City of Imperial                                      |
| Street Address:                     | Street Address:   |
| Address 2:                          | Address 2:  |
| City, ST ZIP Code                   | City, ST ZIP Code   |
| Tel: 760-540-0723                   | Tel: 760-540-0723   |
| Cell:                               | Cell:   |
| Fax:                                | Fax:  |
| email: igonzaiez@cityofimperial.org | email: igonzaiez@cityofimperial.org                                 |

## Product

| Model # | Description   | Base Price  |
|---------|---|-------------|
| MB14281 | Solar Powered, Portable Changeable Message Sign. Capable of three lines of alphanumeric 18" high text and graphics/animations, all LED display, self contained on board computer, multiple alphanumeric fonts, powder coat paint system. Display is 142" x 81", with hydraulic style trailer. Supports up to 260 predefined messages (text and graphics). Supports storage of up to 100 changeable messages. System comes standard with six (6) 6-volt batteries (totaling 675 12V amps) and 220 watts of solar. NTCIP Compliant. | \$15,169.50 |

## Packaging

K&K Delivers

## Options and Accessories - PER UNIT

| QTY per Unit | Item # | Description | Price Each | Price per Unit |
|--------------|--------|-------------|------------|----------------|
|--------------|--------|-------------|------------|----------------|

## Special Notes

### Terms of Purchase

FOB: Tupelo, MS 38801  
Delivery (weeks): 4-6 Weeks  
Warranty: 1 year limited warranty, Factory Depot

Per System Total: \$15,169.50  
Total QTY of Systems: 1 \$15,169.50  
Total Shipping Costs: \$1,800.00  
Taxes: 7.00%  
GRAND TOTAL: \$16,969.50

Sales Person Signature:

Work Order#

Sales Manager Signature: Timothy Keith

Client PO#

Please note: The above specifications and quotation does not include shipping, permits, or taxes unless otherwise stated. The freight charge is an approximate estimate for your reference; the actual charge may vary. There will be an additional 3% charge on all credit card orders unless otherwise stated. \*Lead-time committed is based on the date Purchase Order is received by K&K Systems and deposit made and/or credit approved. Lead time is not based on the date quoted.

## Isaiah Gonzalez

**From:** Bill Brewer <bill.brewer@wanco.com>  
**Sent:** Thursday, April 05, 2018 3:51 PM  
**To:** Isaiah Gonzalez  
**Subject:** RE: Website Inquiry - Sales

Hello there! Sorry for delays- here is some info on the LARGE and the MID size message boards-

### Wanco® Full-Size 3-Line Message Signs

#### Features

Three lines of eight 18" LED characters • One 130-watt solar panel • Four 6V batteries, 420 Ah total capacity • 15-amp charger • Telescoping tower with 360-degree rotation • In-Cabinet Touch-Screen Controller with continuous message preview • Orange powder-coat finish • 2" ball hitch • Removable draw bar • Galvanized swivel base and mast

| Models                                  | Model Code | MSRP                           |
|---|------------|--------------------------------|
| 3-Line Message sign with hydraulic lift | WTLMB(A)   | \$16,900.00 shipping \$ 500.00 |

### Wanco® Mini 3-Line Message Signs

#### Features

Three lines of eight 14-inch LED characters • One 85-watt solar panel • Four 6V batteries, 430 Ah total capacity • 15-amp charger • Telescoping tower with 360-degree rotation • In-Cabinet Touch-Screen Controller with continuous message preview • Orange powder-coat finish • Removable draw bar • Orange powder-coat finish  
• 2-inch ball hitch

| Models  | Model Code | MSRP                            |
|---|------------|---------------------------------|
| Mini 3-Line Message Sign with hand-operated winch | WVT3(B)    | \$ 16,250.00 shipping \$ 400.00 |

**FRIENDLY REMINDER: I WILL BE OUT OF OFFICE FROM 4-9-2018- TO 4-13-2018.**

**CONTACT THE FACTORY FOR ASSISTANCE:**

**800-972-0755**

**ANTHONY.LUCERO@WANCO.COM**

**JOHN.HERRERA@WANCO.COM**

**DANIEL.SIKORA@WANCO.COM**

Bill Brewer  
714-501-4272 CELL  
303-867-3468 E-FAX  
[Bill.Brewer@Wanco.com](mailto:Bill.Brewer@Wanco.com)

**From:** Wanco Website [<mailto:sales@wanco.com>]  
**Sent:** Thursday, April 5, 2018 1:20 PM  
**To:** Bill Brewer <[bill.brewer@wanco.com](mailto:bill.brewer@wanco.com)>  
**Subject:** Website Inquiry - Sales

**Name**

ISAIAH GONZALEZ

**Company**

CITY OF IMPERIAL

**Phone Number**

7605400723

**Email Address**

IGONZALEZ@CITYOFIMPERIAL.ORG

**Select Region**

United States

**Select Product Area**

Traffic Safety

**Select Your State**

California

**Comments**

LOOKING FOR PRICES ON THE 3 LINE MESSAGE SIGN BOARDS. THANK YOU

**Wanco Email List**

- Please add me to your list.

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This email was Virus checked by Wanco using UTM 9.